

**STRATEGIZE  
ORGANIZE  
GLOBALIZE**

## Steve Koutros

- **Global Sourcing**
- **Procurement Leadership**
- **Transformation & Turnaround Strategy**
- **Contract (Re)Negotiation**
- **Commercial Advisory**
- **Outsourcing & Suppliers Governance**
- **GBS & Shared Services Optimization**



## CONTACT



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## CONNECT WITH ME:

Looking to optimise your global sourcing strategy, renegotiate complex contracts, or transform procurement operations for long-term value? Contact Steve Koutros for expert support in commercial transformation, outsourcing leadership, and strategic sourcing—delivering clarity, impact, and measurable results at every stage of your organisation's growth.

Please visit my LinkedIn profile:  
[Steve Koutros](#)

**"I TURN  
COMPLEXITY INTO  
CLARITY AND  
STRATEGY INTO  
RESULTS."**

## INTRODUCTION

Steve Koutros is an accomplished Procurement and Commercial Transformation Leader, specialising in global sourcing, outsourcing strategy, and contract (re)negotiation across multinational organisations. With over two decades of experience supporting complex industries including manufacturing, professional services, and technology, he has successfully led multi-billion-euro transitions, streamlined procurement operations, and delivered scalable sourcing strategies across global markets. His expertise spans sourcing strategy, global business services (GBS), contract optimisation, and operational turnaround. Steve brings a rare combination of strategic vision and hands-on commercial leadership—helping organisations simplify complexity, unlock value, and drive sustainable results in a rapidly evolving business landscape.

## HOW I CAN HELP YOUR BUSINESS

- **Global Sourcing & Commercial Optimisation** – Enhance your sourcing strategy across regions to ensure cost-effectiveness, supplier performance, and alignment with global business goals.
- **Procurement & Operations Transformation** – Lead procurement and commercial transformations that reduce risk, improve agility, and deliver long-term value.
- **Interim Leadership & Transition Management** – Provide expert leadership during periods of change—guiding teams through transitions, negotiations, or strategic realignments.
- **Cross-Functional Capability Building** – Strengthen governance, build internal capabilities, and embed scalable procurement processes across your organisation.